



Shelby County Government

A C Wharton, Jr.
Mayor

June 2, 2008

The Honorable David Lillard
Chairman, Shelby County Board of Commissioners
160 N. Main, Suite 450
Memphis, TN 38103

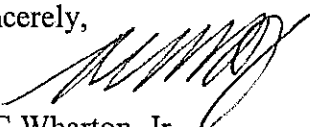
Dear Chairman Lillard:

Pursuant to the rules and regulations governing the Memphis and Shelby County Industrial Development Board, I hereby nominate Clifford Stockton, Sr. for reappointment to the joint City-County position and Melvin T. Burgess II, Dick Leike, and William A. Gillon for appointment. Terms of Service shall begin upon Commission approval and will expire as listed below:

| <u>Appointment</u> | | <u>Expiration Date</u> |
|------------------------|-------------------------------|------------------------|
| Clifford Stockton, Sr. | (reappointment) | 2/21/2014 |
| Melvin T. Burgess III | (replacing Carolyn Hardy) | 12/31/2013 |
| Dick Leike | (replacing Frank Ryburn) | 12/31/2009 |
| William A. Gillon | (replacing Christian Saenger) | 12/31/2013 |

For your use, biographical information is attached and approval of the Board of Commissioners will be appreciated.

Sincerely,


A C Wharton, Jr.
Mayor

ACW/lar

Enclosure

SUMMARY

I. Description of Item

This resolution reappoints the City-County member, Clifford Stockton, Sr. and appoints three new members, Melvin T. Burgess II, Dick Leike, and William A. Gillon to the Memphis and Shelby County Industrial Development Board.

II. Source and Amount of Funding

III. Contract Items

A. Type of Contract – N/A

B. Terms – N/A

IV. Additional Information Relevant to Approval of this Item

Members of the Memphis and Shelby County Industrial Development Board are appointed for terms of six (6) years each. This will be the second term for Clifford Stockton, Sr.—his first term began 4/9/07 when he filled an unexpired term. This will be the first term for Melvin T. Burgess II, Dick Leike, and William A. Gillon. Dick Leike is filling an unexpired term that will expire 12/31/09.

SUMMARY

I. Description of Item

This resolution reappoints the City-County member, Clifford Stockton, Sr. and appoints three new members, Melvin T. Burgess II, Dick Leike, and William A. Gillon to the Memphis and Shelby County Industrial Development Board.

II. Source and Amount of Funding

III. Contract Items

A. Type of Contract – N/A

B. Terms – N/A

IV. Additional Information Relevant to Approval of this Item

Members of the Memphis and Shelby County Industrial Development Board are appointed for terms of six (6) years each. This will be the second term for Clifford Stockton, Sr.—his first term began 4/9/07 when he filled an unexpired term. This will be the first term for Melvin T. Burgess II, Dick Leike, and William A. Gillon. Dick Leike is filling an unexpired term that will expire 12/31/09.

Shelby County
Board/Commission

Administration
Division of County Government

Name: Clifford Stockton
Date of Birth 9-16-32 Race African American M ☒ F ☐
Business Name: Memphis Regional Chamber
Business Address: 22 N. Front Street Zip: 38103 Phone: 543-3500
E-mail cstockton@memphischamber.com Fax (901) 543-3510
Education: MCS TN State U, Mem State U, U of CA, Texas Christian U.
Name of Spouse: Louis Hampton Stockton Number of Children: 3
Home Address: 516 Montaigne Blvd Zip: 38103 Phone (901) 525-1882
Resident of Shelby County 75 years.

List any affiliation or ownership interest you have in any business, corporation, or partnership, and if such business contracts with or sells products or services to Shelby County Government.

List members of family, where employed, and whether or not their employer contracts with or sells products or services to Shelby County Government.

Louis H. Stockton, Owner, The Nail Station

Clifford Stockton
Signature
5-28-08
Date

(For Office Use Only)

Attendance Record (if applicable)

No. of Meetings _____ No. Attend _____ No. Absent _____

Disposition:

Approval _____ Resolution _____ Item# _____

4/2/2008

TDB Shelby County
Board/Commission

**NOTICE TO ALL PROSPECTIVE APPOINTEES TO SHELBY COUNTY BOARDS,
AUTHORITIES OR COMMISSIONS**

Pursuant to Resolution #26 adopted July 26, 1993, as amended, each person who submits his or her name for nomination to serve on a board, authority, or commission subject to approval by the Shelby County Board of Commissioners shall submit a list of all private county, social, athletic or professional clubs of which that person is a member. In the event it is determined that any such clubs are discriminatory in choosing their members on the basis of race, sex, or religion, the Shelby County Board of Commissioners may use this information in voting to reject the nominee.

Pursuant to the aforementioned Resolution you are hereby required to list all private country, social, athletic or professional clubs of which you belong.

- 1 Kappa Alpha Psi Fraternity
- 2 _____
- 3 _____
- 4 _____
- 5 _____
- 6 _____
- 7 _____
- 8 _____

List below any of the aforementioned clubs of which you belong that do not have female members.

- 1 Kappa Alpha Psi Fraternity
- 2 _____
- 3 _____
- 4 _____

List below any of the aforementioned clubs of which you belong that do not have minority group members (e.g., African American, Hispanic, Asian).

1 _____
2 _____
3 _____
4 _____

Do any of the aforementioned clubs of which you belong discriminate in selecting members based on race, sex, or religion?

Circle Below:

Yes ☒ No

Submitted:

Clifford Stoughton

(Print Name)

Signature:

Clifford Stoughton

Date:

5-28-08

BIOGRAPHICAL PROFILE FOR CLIFFORD STOCKTON, SR.

PERSONAL BACKGROUND

Following his retirement in 1999, Clifford Stockton is currently a consultant and Senior Advisor for Existing Business, Memphis Regional Chamber.

Married to Lois Hampton Stockton

Three adult children: Angela S. Galloway, Clifford Stockton, Jr., and Brian Steven Stockton.

Eight grand children.

EDUCATION

Clifford began his tenure at the Memphis Chamber in January 1969 and has been in Economic Development for 25 years as Executive Vice President. A native Memphian, he received his Bachelor of Science degree from Tennessee State University, and completed four years of U.S. Chamber of Commerce Management studies at the University of Georgia and Texas Christian University. He is also a graduate of the Economic Development Institute at the University of Oklahoma.

WORK EXPERIENCE/SUMMARY

Clifford directed the economic development activities for the Memphis Area Chamber of Commerce and the Memphis Uniport Association. He coordinated a joint economic development program with the Manager of Memphis Light, Gas & Water's economic development department, in cooperation with other agencies, both private and governmental.

Clifford has communicated with industry decision makers (local, national, and international) to encourage relocation or expansion in the Memphis area. Upon industry demands, requested research analysis and evaluation of critical technical data to document the feasibility of proposed expansions, relocations and new development.

In summary, Clifford's current duties include:

- Assistance with coordinating the duties of the International Council,
- Meeting with economic development prospects, clients, and legislative delegations,
- Meeting with heads of state and other international dignitaries,
- Co-ordinate the activities of the Metropolitan Economic Development Forum,
- Planning seminars, meetings, lunches, and formal dinners,
- Arranges and attends trade shows that are beneficial to the Chamber's Economic Development objective.

He also advises the Economic Development Department, and other departments when requested, working with Governmental Affairs activities and other Chamber and Community Development programs.

Board/Commission _____ Division of County Government _____

Name: MELVIN T. BURGESS II Date of Birth: 09/08/62

Business Name: MEMPHIS CITY SCHOOLS

Business Address: 2547 AVERY Zip: 38112 Phone: 416-5436

E-mail: BURGESS M W MCS K12.NET Fax: 416-5425

Business or Profession: DIRECTOR DIVISION OF INTERNAL AUDITS

Education: BACHELOR OF SCIENCE (ACCOUNTING) GRAMBLING STATE UNIV.

Name of Spouse: SANDRA E. BURGESS Number of Children: 2

Home Address: 363 N. AVALON Zip: 38112 Phone: 278-4051

Resident of Shelby County 33 years.

List any affiliation or ownership interest you have in any business, corporation, or partnership, and if such business contracts with or sells products or services to Shelby County Government.

N/A

List members of family, where employed, and whether or not their employer contracts with or sells products or services to Shelby County Government.

N/A

M. T. Burgess II

Signature

2/5/08

Date

(For Office Use Only)

Attendance Record (if applicable)

No. of Meetings _____ No. Attend _____ No. Absent _____

Disposition:

Approval _____ Resolution _____ Item# _____

2/4/2008

Board/Commission

**NOTICE TO ALL PROSPECTIVE APPOINTEES TO SHELBY COUNTY BOARDS,
AUTHORITIES OR COMMISSIONS**

Pursuant to Resolution #26 adopted July 26, 1993, as amended, each person who submits his or her name for nomination to serve on a board, authority, or commission subject to approval by the Shelby County Board of Commissioners shall submit a list of all private country, social, athletic or professional clubs of which that person is a member. In the event it is determined that any such clubs are discriminatory in choosing their members on the basis of race, sex, or religion, the Shelby County Board of Commissioners may use this information in voting to reject the nominee.

Pursuant to the aforementioned Resolution you are hereby required to list all private country, social, athletic or professional clubs of which you belong.

- 1 N/A
- 2 _____
- 3 _____
- 4 _____
- 5 _____
- 6 _____
- 7 _____
- 8 _____

List below any of the aforementioned clubs of which you belong that do not have female members.

- 1 N/A
- 2 _____
- 3 _____
- 4 _____

2/4/2008

List below any of the aforementioned clubs of which you belong that do not have minority group members (e.g., African American, Hispanic, Asian).

- 1 N/A
- 2 _____
- 3 _____
- 4 _____

Do any of the aforementioned clubs of which you belong discriminate in selecting members based on race, sex, or religion?

Circle Below:
Yes No

Submitted: MELVIN T. BURGESS II
(Print Name)

Signature: M. T. Burgess

Date: 2/5/08

MELVIN T. BURGESS, II

363 N. Avalon, Memphis, TN 38112
(901) 278-4051

OBJECTIVE

To secure a position where my knowledge, skills, and abilities in the field of accounting and finance may be utilized in the advancement of your organization.

EDUCATION

Grambling State University

B. S. in Accounting

December 1984

WORK EXPERIENCE

Memphis City Schools - Division of Internal Audits

Memphis, TN

Director

2005 - present

- ❖ Serves as the system's chief internal evaluator of management policies and procedures.
- ❖ Prepares the annual report on schools' audited activities that is submitted to the State Comptroller.
- ❖ Informs the Board of Commissioners and Superintendent of audit activities such as: suspected fraud, abuse, or mismanagement.
- ❖ Ensures compliance with federal, state, and local Board policies and procedures as it pertains to financial and selected operational audits in local schools, departments, divisions, and sections within Memphis City Schools.
- ❖ Develops internal controls designed to help safeguard the assets of the Board of Education. Ensures that internal auditing controls and operational procedures in local schools and functional areas of the school system are in compliance with federal, state, and local Board rules, regulations, and policies.
- ❖ Ensures that recommendations for improvements accompanying student activity and functional audits are reviewed for their feasibility and cost-effectiveness prior to their implementation.

Memphis City Schools - Division of Internal Audits

Memphis, TN

Coordinator

2002 - 2005

- ❖ Developed and revisited or approved revisions of questionnaires, programs, and work papers. Reviewed and signed off on all audits performed by the staff auditors.
- ❖ Planed on a daily, weekly, or annual basis, depending on the type of audit and area in which the audit will be performed. Exercised judgment necessary to ascertain facts and make appropriate recommendations.
- ❖ Extended audits steps and procedures to eliminate situations or transactions that could cause fraud, misappropriation of funds, abuse, or illegal expenditures and acts. Supervised three senior auditors, two internal auditors, and one staff internal auditor. Supervised all audit work papers and reports on the performance of all functional audits to ensure that work is performed and recommendations are adequate, reasonable, and correct.

Memphis City Schools - Division of Internal Audits
Senior Internal Auditor

Memphis, TN
1989 - 2002

- ❖ Planned and conducted operational, financial, and compliance audits.
- ❖ Analyzed operations procedures and developed audit programs for the purpose of safeguarding against waste, fraud, and inefficiency.
- ❖ Promoted accuracy and reliability in accounting and operational data. Encouraged and measured compliance with Board policies and procedures, and judged the efficiency of operations in all divisions.
- ❖ Reviewed the audit work papers and discussed with the audit staff, principals, and directors accounting problems that may arise during the engagement.

James E. Powers, CPA
Associate

Memphis, TN
1995 - present

- ❖ Performs audit reviews and compilations for various businesses which includes corporations, profit and non-profit.
- ❖ Provides monthly write-ups and consultations to small businesses.
- ❖ Reviews and evaluates systems of internal control and makes applicable recommendations for efficiency and effectiveness of overall accounting operations.
- ❖ Prepares federal income tax returns for corporations, partnerships, and sole proprietors.

MEMBERSHIPS

- ❖ Institute of Internal Auditors, Inc.
- ❖ National Association of Black Accountants
- ❖ Kappa Alpha Psi Fraternity, Inc.
- ❖ Board of Directors, Tennessee Association of School Business Officials

REFERENCES

Available upon request.

Page 1

Board/Commission

Division of County Government

Name: DICK LEIKE Date of Birth: 11.4.42
 Business Name: CRYE-LEIKE INC
 Business Address: 6525 Quail Hollow Zip: 38120 Phone: 901-486-2070
 E-mail: DICKLEIKE@CRYE-LEIKE.COM Fax: 901-758-5839
 Business or Profession: REAL ESTATE BROKER
 Education: BBA MAJOR IN REAL ESTATE
 Name of Spouse: JO ANNE Number of Children: 2
 Home Address: 8643 Poplar Pike Zip: 38138 Phone: 901-754-1758
 Resident of Shelby County 37 years.

List any affiliation or ownership interest you have in any business, corporation, or partnership, and if such business contracts with or sells products or services to Shelby County Government.

1. CRYE-LEIKE REALTORS NO 4. REALTY TITLE NO
 2. " " PROPERTY MANAGEMENT NO
 3. " " INSURANCE NO

List members of family, where employed, and whether or not their employer contracts with or sells products or services to Shelby County Government.

JO ANNE LEIKE - HOUSE WIFE NO
CARLTON GORMAN (HOUSE WIFE) NO
LAURA LEIKE (LISA'S LANDSCAPER) NO

Signature

Date

4-9-08

(For Office Use Only)

Attendance Record (if applicable)

No. of Meetings

No. Attend

No. Absent

Disposition:

Approval

Resolution

Item#

2/4/2008

Page 2

Board/Commission

**NOTICE TO ALL PROSPECTIVE APPOINTEES TO SHELBY COUNTY BOARDS,
AUTHORITIES OR COMMISSIONS**

Pursuant to Resolution #26 adopted July 26, 1993, as amended, each person who submits his or her name for nomination to serve on a board, authority, or commission subject to approval by the Shelby County Board of Commissioners shall submit a list of all private county, social, athletic or professional clubs of which that person is a member. In the event it is determined that any such clubs are discriminatory in choosing their members on the basis of race, sex, or religion, the Shelby County Board of Commissioners may use this information in voting to reject the nominee.

Pursuant to the aforementioned Resolution you are hereby required to list all private country, social, athletic or professional clubs of which you belong.

- 1 CRESCENT CLUB, MEMPHIS BUSINESS
- 2 LAMBDA ALPHA, MEMPHIS BUSINESS
- 3 OLD WAVERLY, WEST POINT MS, SOCIAL
- 4
- 5
- 6
- 7
- 8

List below any of the aforementioned clubs of which you belong that do not have female members.

- 1
- 2
- 3
- 4

Page 3

List below any of the aforementioned clubs of which you belong that do not have minority group members (e.g., African American, Hispanic, Asian).

1 _____
2 _____
3 _____
4 _____

Do any of the aforementioned clubs of which you belong discriminate in selecting members based on race, sex, or religion?

Circle Below:

Yes No

NO TO MY KNOWLEDGE

Submitted:

DICK LEIKE
(Print Name)

Signature:



Date:

4/2/08

DICK LEIKE

President and Co-Owner, Crye-Leike

Co-founded Crye-Leike, Inc. in Memphis in 1977, which became the largest firm in Memphis within three years. Presently operating 92 corporate-owned offices and 33 franchise offices with over 3,942 sales associates.

Education - Professional Training:

Bachelor of Business Administration (BBA) in real estate, Georgia State University
 Graduate Realtors Institute (GRI)
 Certified Residential Specialist (CRS)
 Certified Real Estate Brokerage Manager (CRB)
 Certified Premier Properties Specialist (CPPS)
 Leadership Memphis, Class of 1992

Work Experience:

1977-present Managing Partner, Crye-Leike, Inc. (Memphis)
 1999-present Board of Directors, Magna Bank, Memphis TN
 Advisory Board, Germantown Methodist Hospital
 1978-present Director JM Burguleres Co., Franklin LA
 1988-1997 Director, Victory Bank
 1973-1976 The Sterling Company, Sales Associate
 1968-1973 General Manager, Omega Construction, Atlanta, Ga.
 1961-1968 Regional Manager, International Dairy Queen

Real Estate Related Work Experience:

2004 to present International Real Estate Federation Member
 1992-1993 President, Memphis Area Association of Realtors
 1987-1988 Member, Regional Advisory Council of Housing & Urban Development (HUD)
 1983-1984 Member, Board of Directors, Tennessee Association of Realtors
 1980-1983 Member, Board of Directors of Memphis Area Association of Realtors

Clubs, Organizations, Service Work:

2006 to present Regions Bank Advisory Board, Columbus, Ms
 2004 Director, Memphis Habitat for Humanity
 2003 to present Member, Board of Directors of Senior Services/Generations 1994-2001
 2003 Corporate Chairman, Walk to Cure Diabetes,
 Juvenile Diabetes Research Foundation
 1995 to present United Way *Alexis De Tocqueville Society
 1981 to present Youth Villages
 1989 to present Board of Governors, Crescent Club
 1995-1997 Member, Board of Directors of Memphis Chamber of Commerce
 1996 President, Germantown Charity Horse Show
 1983 President, Germantown Arts Association
 1978 President, Germantown Kiwanis Club

Awards:

2005 Columbus Air Force Base Honorary Commander
 2004 Corporate Honoree, American Heart Association's Heart Gala for outstanding commitment to the betterment of the community, West Memphis, Ark.
 2003 Chairman's Award, Carnival Memphis' Business & Industry Salute to Real Estate
 2002 Outstanding Leadership Award, Memphis Area Association of Realtors
 1974 Realtor-Associate of the Year, Memphis Area Association of Realtors
 Life Member, Multi-Million Dollar Club, Memphis Area Association of Realtors
 Recipient, National Multiple Sclerosis Dinner of Champions
 Kiwanis International Tablet of Honor
 1999 Marist School Distinguished Alumnus Award, Atlanta GA.

Personal: Married, two daughters, 1 grandson

Hobbies: Antique automobiles, boating and restoring an Antebellum home in Columbus, Miss.

Revised 10/03/07

Page 1

| | | | |
|---------------------------|---|--------------------------------------|---|
| <u>Board/Commission</u> | | <u>Division of County Government</u> | |
| <hr/> | | | |
| Name: | <u>William A. Gillon</u> | Date of Birth: | <u>November 18, 1958</u> |
| <hr/> | | | |
| Business Name: | <u>Law Office of William A. Gillon</u> | | |
| | <u>7592 W Farmington Blvd #248</u> | | |
| Business Address: | <u>Germantown, TN</u> | Zip: | <u>38138</u> Phone: <u>901-624-0413</u> |
| E-mail | <u>bgillon@gillonlaw.com</u> | Fax: | <u>901-624-0419</u> |
| <hr/> | | | |
| Business or Profession: | <u>Attorney</u> | | |
| <hr/> | | | |
| Education: | <u>J.D., Univ. of Georgia, 1983; B.A. Miss. State Univ., 1980</u> | | |
| <hr/> | | | |
| Name of Spouse: | <u>Adrienne Pakis-Gillon</u> | Number of Children: | <u>2</u> |
| | <u>2111 Prestwick Drive</u> | | |
| Home Address: | <u>Germantown, TN</u> | Zip: | <u>38139</u> Phone: <u>901-758-1410</u> |
| <hr/> | | | |
| Resident of Shelby County | <u>16</u> | years. | |

List any affiliation or ownership interest you have in any business, corporation, or partnership, and if such business contracts with or sells products or services to Shelby County Government.

100% ownership in Law Office of Wm A Gillon - my firm has done some legal work for Agricenter International, but none directly for the County.

List members of family, where employed, and whether or not their employer contracts with or sells products or services to Shelby County Government.

Spouse, Adrienne Pakis-Gillon, Depouw Engineering (electrical engineering)
Depouw Engineering has done construction work for County projects (schools, etc., as a subcontractor. Doug Gillon, IAH Games, Singapore (none). Martha Gillon - student at Dartmouth but has interned with County Mayor's office - summer 2007 & Christmas 2007.

William A. Gillon

Signature

2/5/2008

Date

(For Office Use Only)

Attendance Record (if applicable)

No. of Meetings _____ No. Attend _____ No. Absent _____

Disposition:

Approval _____ Resolution _____ Item# _____

2/4/2008

Page 2

Board/Commission

**NOTICE TO ALL PROSPECTIVE APPOINTEES TO SHELBY COUNTY BOARDS,
AUTHORITIES OR COMMISSIONS**

Pursuant to Resolution #26 adopted July 26, 1993, as amended, each person who submits his or her name for nomination to serve on a board, authority, or commission subject to approval by the Shelby County Board of Commissioners shall submit a list of all private county, social, athletic or professional clubs of which that person is a member. In the event it is determined that any such clubs are discriminatory in choosing their members on the basis of race, sex, or religion, the Shelby County Board of Commissioners may use this information in voting to reject the nominee.

Pursuant to the aforementioned Resolution you are hereby required to list all private country, social, athletic or professional clubs of which you belong.

- 1 American Agricultural Law Association
- 2 American Bar Association
- 3 Tennessee Bar Association; and Memphis Bar Association
- 4
- 5
- 6 Board of Directors, Agricenter International - not really a club.
- 7
- 8

List below any of the aforementioned clubs of which you belong that do not have female members.

- 1 N/A
- 2
- 3
- 4

Page 3

List below any of the aforementioned clubs of which you belong that do not have minority group members (e.g., African American, Hispanic, Asian).

1 _____ N/A
2 _____
3 _____
4 _____

Do any of the aforementioned clubs of which you belong discriminate in selecting members based on race, sex, or religion?

Circle Below:

Yes No

Submitted: _____ William A Gillon
(Print Name)

Signature: _____ *William A. Gillon*

Date: _____ February 5, 2008

WILLIAM A. GILLON

Phone: 901-624-0413
Mobile: 901-569-7304

E-Mail: bgillon@gillonlaw.com

Summary: Attorney with over 20 years experience in agriculture, international trade, technology, non-profit associations and general corporate law. Expertise working with the executive and legislative branches of government.

SELECTED ACCOMPLISHMENTS

- **Represented** U.S. cotton industry in ground-breaking dispute settlement action within the World Trade Organization.
- **Managed** defense of Cotton Research and Promotion Act in response to challenges filed with the U.S. Department of Agriculture and filed in the U.S. Court of International Trade.
- **Merged** experience working with non-profit organizations and technology-driven companies into establishment of non-profit foundation designed to enhance the commercialization of technology-based businesses in the Mid-South region.
- **Argued international trade cases** before the International Trade Commission and the U.S. Department of Commerce.
- **Successfully defended** the cotton industry against Brazilian countervailing duty case and helped direct an approach to challenges against biotechnology in agriculture.
- **Written laws**, implemented federal programs, helped manage national trade association and negotiated with U.S. officials, as well as officials of foreign governments.
- **Worked** with federal cabinet secretaries, United States Senators and Representatives, and CEOs of major businesses.

PROFESSIONAL EXPERIENCE

Law Office of William A. Gillon, March 2005

- Represent clients in various areas of law including agriculture, international trade, non-profit associations, federal election law, technology, and corporate matters.

Butler, Snow, O'Mara, Stevens & Cannada PLLC, November 2001 to February 2005;
Of Counsel, March 2005 to present.

Accomplishments

- **Lead private counsel** in defense of U.S. cotton program against ground-breaking legal challenge within the World Trade Organization.
- **Represented** clients in trade remedy cases before the International Trade Commission and the U.S. Department of Commerce.
- **Developed** arguments presented to Department of Commerce leading to first-ever acceptance of "threat" based trade-remedy petitions under specialized safeguard authority.
- **Represented** U.S. cotton industry in trade dispute with People's Republic of China.
- **Managed** defense of cotton research and promotion program in challenges before the U.S. Court of International Trade and the U.S. Department of Agriculture.
- **Outside counsel** and international trade counsel to major agricultural trade association.

- **Helped establish** non-profit foundation designed to enhance the commercialization of technology-based businesses in the Mid-South region.
- **Member of Subcommittee** of the Tennessee Governor's Task Force on Biotechnology and a primary writer and editor of the final Report.

National Cotton Council of America, October 1991 to November 2001

- General Counsel and Director of Trade Policy, October 2000 to November 2001;
- General Counsel and Assistant to the Executive Vice President, March 1997 to October 2000;
- General Counsel, October 1991 to March 1997.

Accomplishments

- **Developed and presented** the cotton industry's position on trade negotiations with the People's Republic of China.
- **Represented** Council in litigation matters, usually as *amicus* in environmental litigation.
- **Represented** Council membership in negotiations with federal agencies, Congress, and the private sector on issues, including federal programs, international trade, intellectual property, electronic commerce, environmental regulations and other regulatory requirements.
- **Developed** legislation and implementation strategy for implementation of electronic warehouse receipts in cotton industry.
- **Led** efforts to improve regulations affecting the U.S. cotton industry. These projects ranged from obtaining increased flexibility in the domestic cotton program to reversing regulatory decisions and saving \$50,000 per year per unit.
- **Represented** Nat'l Cotton Council during the conclusion of the Uruguay Round negotiations and participated in negotiations on the Agreement on Textiles and Clothing.
- **Active participant** in the North American Free Trade (NAFTA) negotiations and other FTA negotiations and serve as a member of the Agricultural Technical Advisory Committee for Cotton, Oilseeds and Tobacco and an official adviser to the Doha Round of WTO negotiations.
- **Named** Director of Trade Policy of Nat'l Cotton Council and coordinated policy campaigns from start to finish; played a major role in many policy efforts.
- **Worked** closely with the Council Board of Directors. Helped achieve objectives and secure membership base - over **72%** of those entities eligible to join the NCC are members.
- **Conceptualized and implemented** a strategic plan that resulted in Congress providing special economic assistance in 1998 and 1999, with a total value of well over **\$1 billion**, to help offset debilitating economic conditions in the U.S. cotton industry.

Committee on Agriculture, Nutrition, and Forestry, United States Senate, Senior Counsel, March 1987 to October 1991.

Accomplishments

- **Official congressional advisor** to the Uruguay Round of Multilateral Trade Negotiations under the General Agreement on Tariffs and Trade from 1988 until 1991.

- **Developed and wrote** 17 titles of the Food, Agriculture, Conservation and Trade Act of 1990, covering domestic farm programs, international agricultural trade and food aid, conservation, agricultural research, organic farming, and other issues.
- **Spearheaded** revision of agricultural trade laws and international food assistance programs.
- **Involved** in developing and writing the Disaster Assistance acts of 1988 and 1989; Omnibus Budget Reconciliation Acts of 1987, 1989; Omnibus Trade Act of 1988; and other legislation.

Office of the General Counsel, United States Department of Agriculture, Attorney,
August 1983 to March 1987.

Accomplishments

- **Achieved** consensus on new, far-reaching conservation initiatives between several agencies within the Department of Agriculture, Environmental Protection Agency, Office of Management and Budget, Fish and Wildlife Service, and environmental and agricultural organizations, meeting all statutory deadlines.
- **Negotiated** multi-million dollar claim made by two large agricultural exporters against the U.S. Department of Agriculture.

EDUCATION

Juris Doctor, *magna cum laude*. 1983

University of Georgia School of Law.

- Member, *Order of the Coif*; Notes Editor 1982-83 Ga. Journal of International & Comparative Law; Author, "*Extraterritorial Criminal Jurisdiction under the Proposed Federal Criminal Codes*," 12 Ga. J. Int'l & Comp. L. 305 (1982).

B.A. in Political Science, *summa cum laude* 1980

Mississippi State University

- Recipient of academic scholarship; Participated in and help found Pre-Law Society; Distinguished Jurist Award; International Studies Student Association; Mississippi Model Security Council; Member Pi Sigma Alpha.

ACTIVITIES AND AWARDS

- 2005 Outstanding Alumnus, College of Arts and Sciences, Mississippi State University
- Chairman, Advisory Committee to the Dean of the College of Arts & Sciences, Mississippi State University, 2007 to present.
- Member, Search Committee for Mississippi State University Dean of the College of Arts & Sciences, 2008
- Board of Directors, Agricenter International, Memphis, Tennessee, 2005 to present.
- Member, State Bar of Tennessee, 1992; State Bar of Georgia, 1983. Admitted before the U.S. Court of International Trade.
- Member, *Agricultural Technical Advisory Committee for Cotton, Oilseeds, Tobacco and Planting Seeds*, U.S. Department of Agriculture, 1994 to present.
- Member, *Tennessee Governor's Task Force on Biotechnology, Subcommittee on Regionalism*, 2001-02
- Member, American Agricultural Law Association; *American Bar Association*; *ABA Section of International Law & Practice*; Membership Committee, Legal Section, *American Association of Society Executives*, (2000-2001).

- Presenter: "*Application of U.S. Textile Safeguards*," Symposium Concerning China's Emergence in International Trade, Organized by the Dean Rusk Center, University of Georgia School of Law, February 2005.
- Panel Member, Agriculture and the WTO, Subsidies in the Cross Hairs, Symposium Organized by the Dean Rusk Center, University of Georgia School of Law, November 2004 (proceedings published -- Occasional Papers, Dean Rusk Center, University of Georgia School of Law, Number 4: "*Agriculture and the WTO: Subsidies in the Cross Hairs*.")
- Speaking engagements in recent years also include: AgriBusiness Forum, Arkansas State University; Farm Credit Council Annual Meeting; *Dean Rusk Center for International and Comparative Law*, University of Georgia; National Cotton Council Annual Meeting; NCC Board Meeting; Mississippi Agricultural Economics Association; American Agricultural Law Association; Delta Agricultural Exposition; Grain Sorghum Association; American Farm Bureau strategic planning committee; United Fresh Fruit and Vegetable Association; Commodity Roundtable; and presentations for Congressional staff in the U.S. Senate and U.S. House of Representatives.
- Conducted continuing legal education seminar on International Legal Transactions for National Business Institute, Memphis, Tennessee, November 3, 2003.
- Conducted seminars on new Federal farm programs in several locations across southern United States (1996) and on new interpretations of farm program requirements in 1992; Panel member in seminar conducted by satellite concerning several titles of the 1990 farm act (1991); Panel member in seminar on U.S. Congressional process in Bangkok, Thailand (1988).
- Represented U.S. government during official trips to several foreign countries, including Poland, China, Philippines, Australia, New Zealand, and Western Europe.

PUBLICATIONS

The Panel Report in the U.S.-Brazil Cotton Dispute: WTO Subsidy Rules Confront U.S. Agriculture, 10 Drake Journal of Agricultural Law 7 (2005).

Cancun Talks Marked By Differences in Perspectives, September 19, 2003, Delta Farm Press;
The World Trade Organization is Not So Far Away, September 5, 2003, Delta Farm Press;
Electronic Warehouse Receipts – The United States Warehouse Act is Revised for the Electronic Age, April 13, 2001, Delta Farm Press.

Overview of Modalities Text, American Agricultural Law Association Newsletter, August 2003.

Several articles in the Delta Business Journal as follows: *IRS 1099s and Marketing Loan Gains*; *Trade Adjustment Assistance Needs Adjusting*; *The Role of China in the U.S. Cotton Market*; *Contract Protection Acts, Dangerous Placebos*; *The Future of Agricultural Policy – Washington or Geneva?*; *Veterinarians and Homeland Security*; *The Pippin Rule*; *Resolve to be Informed*.

Two articles in Cotton Farming Magazine in 2004 concerning the Brazil / U.S. Cotton Dispute in the World Trade Organization.

CONTACT INFORMATION

Work:

7592 West Farmington Boulevard
#248
Germantown, TN 38138
Ph: 901-624-0413

Home:

2111 Prestwick Drive
Germantown, TN 38139
Ph: 901-758-1410
Mobile: 901-569-7304

Fax: 901-624-0419

Mobile: 901-569-7304

Email: bgillon@gillonlaw.com

Email: abgillon@earthlink.net

William A. Gillon - Biography

William A. ("Bill") Gillon opened the Law Office of William A. Gillon in March 2005. Among other clients, Bill represents the National Cotton Council of America where he served as General Counsel and Director of Trade Policy from 1991 to 2001. Bill joined the Council after working first for the U.S. Department of Agriculture and then the Committee on Agriculture, Nutrition and Forestry of the U.S. Senate, where he served as its Senior Counsel. Throughout his career, Bill has been heavily involved in agriculture, international trade, conservation and environmental issues.

He has represented the United States in negotiations with foreign countries, serving as an official Congressional Advisor to the Uruguay Round of Multilateral Trade Negotiations under the General Agreement on Tariffs and Trade from 1988 until 1991, and later serving as a member of the Agricultural Technical Advisory Committee for Cotton, Oilseeds and Tobacco and an official adviser to the Doha Round of World Trade Organization negotiations.

Bill has represented clients seeking relief from imports under section 421(b) of the Trade Act of 1974, the special safeguard provisions contained in the U.S. – China WTO accession agreement, and U.S. antidumping law. His work with the National Cotton Council has included acting as lead private counsel in a Brazil – U.S. WTO cotton dispute, successfully defending the cotton industry against a Brazilian countervailing duty case, helping direct an approach to challenges against genetically enhanced commodities, and representing the association membership in negotiations with federal agencies, Congress, and the private sector with respect to federal programs, international trade, intellectual property, electronic commerce, environmental regulations and other regulatory requirements.

While in Washington, DC, Bill wrote significant pieces of agriculture, agricultural trade and conservation legislation as well as regulations implementing important conservation and agriculture programs.

Bill received his law degree from the University of Georgia, JD '83, *magna cum laude*, and his undergraduate degree from Mississippi State University, BA '80, *summa cum laude*. He is a member of the Order of the Coif. He was named the 2005 Alumnus of the Year for the Mississippi State College of Arts and Sciences. He is a member of the Tennessee and Georgia bars and is admitted before the U.S. Court of International Trade. He and his wife Adrienne have two children and reside in Germantown, TN.